## Selected Financial Issues

## 2021 Ag Lender Meetings

October $12^{\text {th }} \sim$ San Luis Valley October $13^{\text {th }} \sim$ Rocky Ford October 14 ${ }^{\text {th }} \sim$ Akron


## Tax Code - Current \& Possible

|  | CURRENT <br> (2021) | fUTURE (current law expires 12/31/25) | FUTURE <br> (possible legislation) |
| :---: | :---: | :---: | :---: |
| Estate tax credit | \$11.7 mill | $\$ 3.5$ million (approx.) | \$1 million? <br> $\$ 3.5$ million? |
| Lifetime Gifting Exemption | \$11.7 mill | \$3.5 million (approx.) | \$1 million? |
| Annual Gifting | \$15,000 | $\begin{aligned} & \$ 15,000 \\ & \text { (approx.) } \end{aligned}$ | ?? |
| Portability | Yes | Yes | Yes? |
| Basis <br> $>$ At death <br> > Before death | Step-up Same | Step-up <br> Same | Capital gains on assets transferred? |

## Estate Tax Rates (2021)

| Taxable Amount | Taxes | (of lower amount) |
| :--- | ---: | ---: |
| $\$ 0-\$ 10,000$ | 1,800 | $18 \%$ |
| $\$ 10,000-\$ 20,000$ | 3,800 | $20 \%$ |
| $\$ 20,000-\$ 40,000$ | 8,200 | $22 \%$ |
| $\$ 40,000-\$ 60,000$ | 13,000 | $24 \%$ |
| $\$ 60,000-\$ 80,000$ | 18,200 | $26 \%$ |
| $\$ 80,000-\$ 100,000$ | 23,000 | $28 \%$ |
| $\$ 100,000-\$ 150,000$ | 38,800 | $30 \%$ |
| $\$ 150,000-\$ 250,000$ | 70,800 | $32 \%$ |
| $\$ 250,000-\$ 500,000$ | 155,800 | $34 \%$ |
| $\$ 500,000-\$ 750,000$ | 248,300 | $37 \%$ |
| $\$ 750,000-\$ 1,000,000$ | 345,800 | $39 \%$ |
| $\$ 1,000,000-$ |  | $40 \%$ |

## Capital Gain Rates (2021)

Taxable Income
Rate
\$0 - \$80,000
\$80,001 - \$496,600
15\%
$\$ 496,601,601$
20\%

Assumptions:

- Married Filing Jointly
- Gains that are NOT collectibles gain, gain on small business stock, or Uncaptured section1250 gain.


## Example 1

| Asset | FMV | Basis | Capital Gain |
| :---: | :---: | :---: | :---: |
| Land/Water | \$3,535,500 | \$421,250 | \$3,114,250 |
| * Irrigated land (600 ac) <br> * Dryland (640 ac) <br> * Pasture (825 ac) | $\begin{array}{r} \$ 5,000 \\ \$ 450 \\ \$ 300 \end{array}$ | $\begin{array}{r} \$ 500 \\ \$ 125 \\ \$ 50 \end{array}$ |  |
| Equipment | \$800,000 | \$0 | \$800,000 |
| Cows + Bulls | \$140,000 | \$0 | \$140,000 |
| Totals | \$4,475,500 |  | \$4,054,250 |

## Example 1 - Taxes

| Value of Estate | $\$ 4,475,500$ | $\$ 8,000,000$ | $\mathbf{\$ 1 2 , 0 0 0 , 0 0 0}$ | $\mathbf{\$ 2 0 , 0 0 0 , 0 0 0}$ |
| :--- | ---: | ---: | ---: | ---: |
| Taxable Amount | $\$ 0$ | $\$ 0$ | $\$ 300,000$ | $\$ 8,300,000$ |
| $(>11,700,000)$ |  |  |  |  |
| Estate Taxes | $\$ 0$ | $\$ 0$ | $\$ 70,800$ | $\$ 345,800$ |
|  |  |  | $\underline{17,000}$ | $\underline{2,920,000}$ |

## Need Your Help!

Producer has an "extra" \$100,000 of profits for 2021.

What does he/she do? (possible strategies)

1. Purchase depreciable asset (i.e. equipment).
2. Reduce debt.
3. Prepay expenses.
4. Buy land.
5. Put into savings.
6. Invest in IRA.
7. Invest in Roth IRA.
